

**Global Experience
Focused Solutions**

European Profiles

HEAD OFFICE COMPANY BRIEF

40 Vatatzis st. GR 114 72
Athens GREECE
T: (+30) 210 82 10 895
F: (+30) 210 82 54 021
epmail@europeanprofiles.gr
www.europeanprofiles.gr

Established in 1991, European Profiles is an international consultancy based in Athens, Greece, with presence in over 50 countries around the globe. We offer advice and assistance to public and private institutions on a wide spectrum of domains spanning from economic and social development to hands-on support to businesses.

OFFICES ABROAD

RUSSIA

Nakhimovskiy Prospekt 31K2,
117418, Moscow, Russia
T: +7 (495) 531 2669
epmoscow2009@rambler.ru

Since our establishment we have provided services to numerous institutional clients in transition and developing economies through the implementation of complex Technical Assistance projects financed by the EU, the World Bank and other international donors. We have also assisted entities from the Private Sector in their efforts for expansion and growth.

European Profiles excellence in service provision is underpinned by our commitment to create value for our clients leading to a positive lasting impact. With sustainable growth over the years and sound financial health, we are positioned among the major European consultancies.

UKRAINE

6, Khreshchatyk Str., 4th floor,
Office 5a / 01001 Kiev
T/F: (+38) 044 501 79 62
office@epukraine.com
osokour@epukraine.com

OUR VISION

We seek to share knowledge as well as forge relations of trust between us and our clients by delivering solutions that will serve as benchmarks in their respective fields.

ROMANIA

98 Sabinelor str.,
ground floor, 5th District, Bucharest
office@epromania.com

We thrive to be perceived as a strong and reliable partner that focuses on quality and delivers lasting results.

Our vision is to be established as the consultancy of choice for developing and transition economies.

EXPERIENCE IN

Albania, Algeria, Armenia, Azerbaijan, Bangladesh, Belarus, Belize, Bolivia, Bosnia & Herzegovina, Botswana, Bulgaria, Caribbean Region, China, Croatia, Czech Republic, DR Congo, Egypt, Ethiopia, EU 28, FYR of Macedonia, Gabon, Georgia, Greece, Hungary, Ivory Coast, Jordan, Kazakhstan, Kosovo, Kiribati, Kyrgyzstan, Lebanon, Lesotho, Lithuania, Malawi, Moldova, Montenegro, Poland, Romania, Russian Federation, Saint Lucia, Serbia, Slovakia, Slovenia, South Africa, Sudan, Syria, Tajikistan, Tanzania, Thailand, Tunisia, Turkey, Turkmenistan, Ukraine, Uzbekistan, Vietnam, Zambia.

AREAS OF FOCUS

We work closely with our clients in the Public and Private Sector to deliver positive lasting impact through our assignments. Our main areas of focus are:

PUBLIC SECTOR

- EU Legal Approximation
- Social Care and Welfare Development
- Employment Policy
- Education, Vocational Education and Training
- Local and Regional Development
- Development of Small & Medium Enterprises
- Consumer Protection Policy
- Establishment and Restructuring of Public Institutions
- Institutional Support for the Planning, Management and Administration of Programmes
- Information Technology and Applied Research
- Quality Infrastructure (technical regulations, standards, conformity assessment, metrology, market surveillance)
- Environmental Protection
- Energy Efficiency
- Climate Change and CO2 Emissions
- Macro-economy, Public Finance and Economic Development
- Management of Networks / Clusters

MEMBERSHIPS-AFFILIATIONS

- Hellenic Association of Management Consulting Firms (SESMA)
- Athens Chamber of Commerce and Industry (EVEA)
 - Hellenic-Russian Chamber
 - Hellenic-Ukrainian Chamber
 - Hellenic-American Union
- British-Hellenic Chamber of Commerce
- Arab-Hellenic Chamber of Commerce and Development

PRIVATE SECTOR

- Market Research and Analysis
- Business Plans and Feasibility Studies
- Exploration of Business Opportunities in Developing Markets
- Applied Research Projects

KEY PERSONNEL CLIENTS

President

Dr. Dimitris Bakolas
PhD Computational Linguistics

General Manager

Ms. Tina Golfi
Msc Operational Research

General Director

Ms. Elena Mourelatou
MSc Environmental Engineering

Head of Business Development

Mr. Kostas Bakolas
MBA & MA Organizational Behaviour

Head of Finance

Ms. Calliope Mastora
MBA

INTERNATIONAL ORGANISATIONS

- European Commission (PHARE, TACIS, CARDS, IPA, MEDA, ENPI, ALA, DCI, EDF)
- European Centre for the Development of Vocational Training (CEDEFOP)
- European Institute for Gender Equality (EIGE)
- European Training Foundation (ETF)
- International Finance Corporation (IFC)
- International Bank for Reconstruction and Development (IBRD)
- World Bank

PUBLIC SECTOR ORGANISATIONS

MINISTRIES AND PUBLIC AUTHORITIES

- Manpower Employment Organisation; Greece
- Hellenic Organisation of Foreign Trade (HEPO)
- Hellenic Organisation of Small Medium Sized Enterprises & Handicraft (EOM-MEX)
- Ministry of Development; Greece
- Ministry of Labour; Greece
- Ministry of National Economy; Greece
- Ministry of Interior Affairs, Public Administration and Decentralisation, Greece
- Ministry of Labour, Social Solidarity and Family, Romania
- Ministry of Antimonopoly Policy; Russia
- Ministry of Economic Development and Trade; Russia
- Ministry of Emergency Situations; Russia
- Ministry of Labour and Social Protection, Ukraine
- Ministry of Economy, Ukraine
- Ministry of Labour and Social Affairs; Albania
- Ministry of Education and Science, Bosnia & Herzegovina
- Ministry of Economy, Moldova
- Ministry of Economy, Azerbaijan
- Ministry of Economic Development, Commerce & Industry, Belize
- Ministry of Employment and Social Solidarity, Cyprus
- Ministry of Finance, DR. Congo
- Ministry of Local Government, Botswana
- Federation Council, Russia
- Free Trade Union Association; Kazakhstan
- SME Development Agency; Lithuania
- Office for Competition and Consumer Protection; Poland
- National Authority for Consumer Protection, Romania

LOCAL GOVERNMENT AUTHORITIES

- Municipalities of Athens, Grevena, Komotini, Xanthi; Greece
- Local Union of Municipalities and communities of Achaia Prefecture.
- Municipality of Teteven; Bulgaria
- Regional Administrations of Western Macedonia and Western Greece
- Regional Administrations of Kemerovo, Novosibirsk, Tomsk, Russia

PROFESSIONAL ORGANISATIONS - ASSOCIATIONS

- Consumers Protection Centre, Greece
- Inter-Balkan and Black Sea Business Centre, Greece
- Athens Traders Association, Greece
- Federation of Hellenic Information Technology Enterprises (SEPE), Greece
- Athens Chamber of Commerce and Industry, Greece
- Union of Consumers Associations, Ukraine
- Union of Consumers Associations, Moldova
- Zhyntomyr Chamber of Commerce, Ukraine

PRIVATE SECTOR

- National Bank of Greece, Greece
- KEDR Bank, Russia
- BSB, Greece
- Agrino SA, Greece
- ALUMIL SA, Greece
- DATALEX, Greece
- NOKIA Hellas, Greece
- Typoekdotiki Printing Company, Greece

SELECTION OF PROJECT REFERENCES

TECHNICAL ASSISTANCE PROJECTS

- **Azerbaijan:** Support to the National Coordination Unit (NCU) and the Partnership and Cooperation Agreement (PCA) Implementation in Azerbaijan, 2008-2010, EC TACIS
- **Belize:** Institutional Support to the National Authorising Office of Belize, 2011-2014, EC EDF
- **Bosnia & Herzegovina:** Development of Central Bodies of Governments in Bosnia and Herzegovina, 2013-2015, EC IPA
- **Bosnia & Herzegovina:** VET System Reform 3-Copenhagen in Bosnia & Herzegovina, 2007-2009, EC-CARDS
- **Bosnia & Herzegovina:** Safety Infrastructure, 2009-2011, EC IPA
- **Botswana:** Technical Assistance to the Programme 'Strengthening the Capacity for Community Development in the Ministry of Local Government and Councils 2008-2012, EDF.
- **Croatia:** Establishing Support in Social Integration and Employment of Disadvantaged and marginalised Groups, 2010-2012, IPA
- **Caribbean Region:** Development of Caribbean Single Market and Economy (CSME) Public Educational Products and Assessment of the Impact of Previous Products, 2010, EC EDF
- **Cyprus:** Design and implementation of the new System of Evaluation of Disability and Functionality in Cyprus, based on International Classification of Functioning Disability and Health World Health Organization, 2010-2013, Ministry of Employment and Social Solidarity
- **Georgia:** EU - Georgia E-governance Facility, 2012-2014, EC ENPI
- **Georgia:** Support to Monitoring of the Public Finance Management Reforms Support Programme, 2012-2014, EC ENPI
- **Georgia:** Georgian-European Policy and Legal Advice Centre (GEPLAC) - Phase VII, 2010-2012, EC ENPI
- **DR Congo:** Support to the Parliament- Recruitment of a Programme Management Unit, 2011-2014, EC EDF
- **Egypt:** Assistance to the Reform of the Technical and Vocational Education and Training System in Egypt - Services to the PMU for organisation and execution of training sessions for participants in ETP activities to support TVET Reform, 2008-2011, EC MEDA
- **FYROM:** Strengthening the Administrative capacity of the Energy Department in the Ministry of Economy and the Energy Agency, 2013-2015, EC IPA
- **Kyrgyzstan:** Support to the Kyrgyz Education Sector, 2010-2013, EC DCI
- **Kyrgyzstan:** Support to PCA implementation-Phase III, 2007-2009, EC TACIS
- **Moldova:** Technical Assistance for the implementation of the sector policy support programme "Support to reform of the energy sector", 2012-2014, EC ENPI
- **Moldova:** Support to PCA and WTO Implementation, and to EU/Moldova European Neighbourhood Policy Action (ENPAP), 2006-2008, EC TACIS
- **Romania:** Acquisition of financial management and control services, 2013-2014, OP Increase of Economic Competitiveness
- **Romania:** Support for Management Authority for Sectorial Operational Program Development of Human Resources and Intermediary Bodies regarding the SOP HRD implementation, 2009-2011, European Social Fund (ESF).
- **Russian Federation:** Approximation of EU and RF technical regulation and standardisation systems, 2013-2016, EC ENPI
- **Russian Federation:** Training of Judges and Court Administrators II, 2006-2008, EC TACIS
- **Saint Lucia:** Review and Evaluation of ICT in Education Policy and Curriculum, and Institutional Strengthening and Capacity Building, 2012-2013, EC EDF
- **Serbia:** Improving Structural Capacity of the Serbian Statistical Office in view of approximating European Statistical System (ESS) requirements, 2008-2011, EC IPA
- **Syria:** Technical Assistance to PMU and Training for the Project: Modernisation of Vocational Education and Training, 2005-2008, EC MEDA
- **Tajikistan:** Support to the Establishment of Single Window for Export, Import and Transit Procedures in the Republic of Tajikistan, 2012-2014, EC DCI
- **Turkey:** Technical Assistance (Institution Building) Kayseri-Erciyes Technopark Regional Innovation Centre, 2012-2014, EC ENPI
- **Ukraine:** Complementary measures to the Sector Policy Support Programme "Promoting Mutual Trade by Removing Technical Barriers to Trade between Ukraine and the European Union", 2011-2013, EC IPA
- **Ukraine:** Support to knowledge based and innovative enterprises and technology transfer to business in Ukraine, 2009-2012, EC TACIS
- **Ukraine:** Support to the Development of Mid-term Strategy for Improving the System of Social Benefits, 2008-2010, EC TACIS
- **Uzbekistan:** Management Training Programme (MTP) - Capacity building for SME management In Uzbekistan, 2013-2016, EU General Budget

EU PROJECTS

- **Strengthening Central Asian - European partnership and co-operation in the fashion sector (EURASIA-FASHION)**, 2011-2012, Central Asia Invest Programme 2010
- **Increase in opportunities for strategic collaboration in the field of Nanotechnology via twinning of IOP with institutions in the European Research Area**, 2011-2013, FP7-INCO-2011-6
- **Study for Mapping Stakeholders and Actors at European Level & Accession Countries in relation to Gender Equality work:** Mapping their interest and need, as well as those from individual stakeholders, 2010-2011, European Institute for Gender Equality (EIGE)
- **Assessing learning outcomes in VET**, 2010-2010, European Centre for the Development of Vocational Training (CEDEFOP)
- **SYNTHESIS:** Health and Social Services Integration for the most Vulnerable, 2007-2009, EC Employment, Social Affairs and Equal Opportunities
- **DELID:** Developing E-Learning in Dialogue, 2006-2008, EU Leonardo da Vinci
- **ICT for ALL:** The social impact on ICT and their limited reach to potentially excluded communities. Measuring the problem and undertaking initiatives for its effective mitigation, 2006-2007, EU
- **Transnational exchange for active ageing**, 2005-2007, DG Employment, Social Affairs and Equal Opportunities

GREEK PROJECTS

- **Studies and Actions Service Support of the Act entitled "National Information System for Research & Technology / Social Networks-User Generated Content**, National Documentation Center, 2013-2015
- **Development and Improvement of Financial Planning Systems and Financial Management of Hospitals by using Computerized Double-entry System**, 7th Regional Health Directorate Crete, 2012-2013
- **Accessibility for All (A.4.ALL)**, National Confederation for Disabled people, 2011-2013
- **Specialization of the standard Integration System of Gender Equality per institution policy and pilot development and implementation of Gender Equality Regional and Local Programmes in Regions of North and South Aegean**, General Secretary for Gender Issues, 2013-2015
- **Training Needs Analysis in Local Self-Government**, Operational Programme for Information Society, National Centre for Public Administration and Local Governance (EKDA), 2007-2008